



2018-2019

What have you done for me lately? A valid question when you measure the value of your ASA-NM membership. Here is the answer:

The American Subcontractors Association is the only association whose sole purpose is educating, protecting the rights of and advocating for subcontractors. ASA-NM fosters, promotes, encourages and develops the best interests of subcontractors, specialty contractors and vendors for the construction industry in conjunction with construction industry partners. As part of our mission, it supports community organizations and helps its members to operate more efficiently. Fighting for the rights of subcontractors is an expensive and time consuming endeavor and only strong organizations have an impact. Membership supports the association's strength in numbers; strength in numbers wins the fight.

### **MONTHLY MEMBERSHIP MEETINGS**

The opportunity to network with colleagues, hear current information and best business practices on relevant topics that address members' needs and interests such as:

- Drones- The Future of Construction presented by Anthony Paulos of Holmans USA with guest speaker Gus Harbaugh of Franklin's Earth Moving
- Tariffs and How It's Affecting the Construction Industry presented by Albuquerque Windustrial.
- 2019 Legislative Preview presented by ASA-NM Lobbyist; Morris Chavez, Esq. of SaucedoChavez.
- Working on Federal Contracts or Planning to? Come and learn how you can implement Federal Paid Sick Leave for your company and how it affects estimating and payroll.
- Partner Member and Board of Directors Only dinner.
- Have you appreciated your General Contractor lately? Panel discussion with Partner Members; JB Henderson Construction, Klinger Constructors and Enterprise Builders Corporation
- ASA-NM Annual meeting with Economy and Business in New Mexico presented by Representative Antonio Maestas; Chair of the House of Commerce and Economic Development Committee, also the 2019 Legislative Review presented by ASA-NM's Lobbyist Morris Chavez Esq. of SaucedoChavez, PC.
- New Technology- Utilizing Bim

### **SAFETY HEALTH INITIATIVE PARTNERSHIP (SHIP)**

SHIP is exclusively for ASA-NM members, a partnership with New Mexico OSHA that fosters and maintains a good working relationship with NM OSHA and their representatives. Through the SHIP program, members attended free SHIP Safety Training Meetings.

- Office Ergonomics presented by Safety Counselling, Inc.
- Fire Extinguisher for the Office and the Field presented by Safety & Risk Management Solutions

- Focus Four Safety Training presented by Safety & Risk Management Solutions
- Loading & Unloading, Rigging, Securing Loads, DOT Checks and Hooking up Trailers Properly presented by Safety Counselling, Inc.

ASA-NM is part of the New Mexico Construction Safety Coalition, 8 different associations join forces to bring everyone home safe. The NM-CSC meets four times a year and topics include:

- Crane Services and Safety presented by John Brown, Safety Director of Bradbury Stamm Construction
- PRC presented by Isaac Lerma; Regarding the law and proposed changes
- OSHA Fatality Recap & Important Updates and Reminders presented by NM OSHA
- Ethics in Construction presented by Associated Contractors New Mexico

### **GOVERNMENT ADVOCACY**

The American Subcontractors Association- New Mexico works for the rights of construction subcontractors. Government advocacy is expensive and time consuming. Only well-funded organizations can have an impact on legislation.

ASA works on behalf of its members in New Mexico and throughout the nation, ASA-NM develops relationships with NM legislators, works with government agencies, legislative bodies and elected representatives, reporting on regulations and changes in laws that affect your business.

Members also received important Legislative Updates informing them about bills in the legislature that directly affect the construction industry.

## **NETWORKING OPPORTUNITIES**

ASA-NM focuses on building quality business relationships. Through meetings, social events and group gatherings, ASA-NM brings together subcontractors, suppliers, service providers, general contractors, architects and engineers.

- Monthly Member Luncheons
- Industry Related Forums
- Annual Golf Tournament
- Annual Industry Awards Banquet
- Beer & Business Cards Happy Hours
- ASA-NM Night at the Isotopes
- Partner Member Only Dinner

## **ASA-NM MEMBERS RECEIVE:**

- The Contractor's Compass online magazine
- Access to a multitude of educational resources and webinars through the FASA website
- Advocacy on behalf of subcontractors at the State and Federal level
- Bi-Weekly Email Newsletters to keep members informed of what is happening with ASA-NM
- Board of Directors and staff who work for you

## **BENEFITS AND SERVICES**

There are many benefits of membership that are provided to our members throughout the year:

- Access to the ASA Advantage savings program (Sample: Verizon Wireless, savings of up to 15% off your monthly bill, that could more than pay for your ASA-NM membership)
- Online Membership Directory
- Safety Health Initiative Program (SHIP)-exclusively for ASA-NM members
- Bi-Weekly email updates
- Networking Opportunities
- Educational Services
- Publications–The Contractor's Compass
- Referrals; When contractors, suppliers or construction managers call for a list of

subcontractors, we provide them with access to a list of our members

- Member Services; ASA-NM staff is easily accessible and is here to serve our members

## **COMMUNITY SERVICE**

The New Mexico Cancer Center Foundation was the beneficiary of the fundraising at the ASA-NM's annual Golf Tournament in 2018

## **ASA-NM Mission**

The American Subcontractors Association- New Mexico fosters, promotes, encourages and develops the best interests of subcontractors, specialty contractors and vendors for the construction industry in conjunction with construction industry partners. As part of the American Subcontractors Association- New Mexico's mission it supports community organizations and helps its members to operate more efficiently.

## **ASA-NM Vision**

To provide a unified voice that gives leadership, educates, politically guides and empowers its diverse, unique members to be the leading construction organization of choice.

## **ASA-NM Values**

The ideals and beliefs of the American Subcontractors Association- New Mexico are ethical and equitable business practices, quality construction, a safe and healthy work environment, integrity and membership diversity.

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*Small enough to listen, big enough to make a difference*

#ASANMSubs